

Uncertainty = Market Volatility

Monthly Strategy Report July 2011

BMO EXCHANGE TRADED FUNDS

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BMO ETFs win Morningstar
Best ETF Initiative at 2010
Canadian Investment Awards



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and *BMO ETF: Trade Opportunity*
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See inside for details.

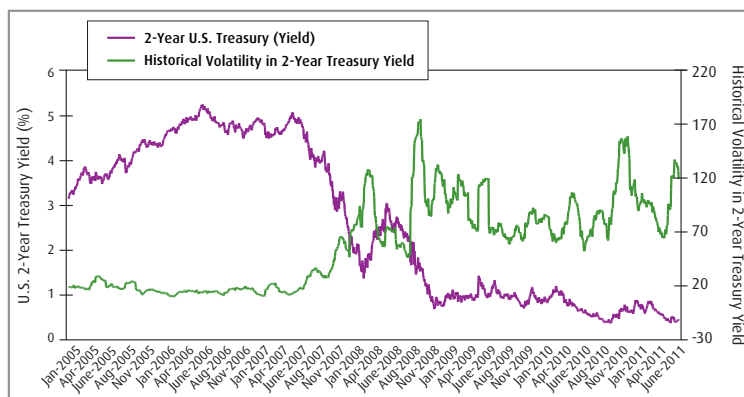
All prices as of market close
on July 26, 2011 unless
otherwise indicated.

Unlike the last three calendar years, in which clear and reliable trends could be found, the one thing that has remained consistent in 2011 is market volatility. In the last three months, the ongoing “risk-on, risk-off” trade which has been prevalent since the market bottom in 2009, has become even more prominent, as further uncertainty has unfolded in the market. With the first half of 2011 now in the history books, we seem no closer to a resolution to the European sovereign debt issues. Furthermore, the U.S. finds itself at a deadlock in deciding whether it should raise its debt ceiling to avoid default on its debt payments. Economic data has also weakened in the second quarter, though it remains to be seen whether it is a soft-patch largely a result of poor winter weather and supply chain disruptions caused by the unfortunate Japanese tsunami earlier in the year. To add insult to injury, political unrest in the Middle East has driven energy prices up, making every day living more expensive to an economy perhaps not ready to stand on its own two feet. As we highlighted in last month’s *Monthly Strategy Report*, many global equity markets sit at key technical support levels. A further development since that report is that the Canadian equity market recently entered a “dead-cross,” in which its 50-day moving average (MA) crossed below its 200-day MA, a bearish sign.

Despite all these negative headlines, there remain positives to be found. Asset classes continue to become less correlated, a sign that markets are further pushing towards normalization. Equity market valuations also remain cheap, with the *S&P/TSX Composite Index* trading at 15.1x forward earnings and the *S&P 500 Composite* trading at 13.5x forward earnings, both of which are below their 20.2x and 20.3x fifteen-year historical averages respectively. Furthermore, as we have noted several times this year, cash balances specifically within many U.S. companies are very high, which has made dividend hikes and share buy-back

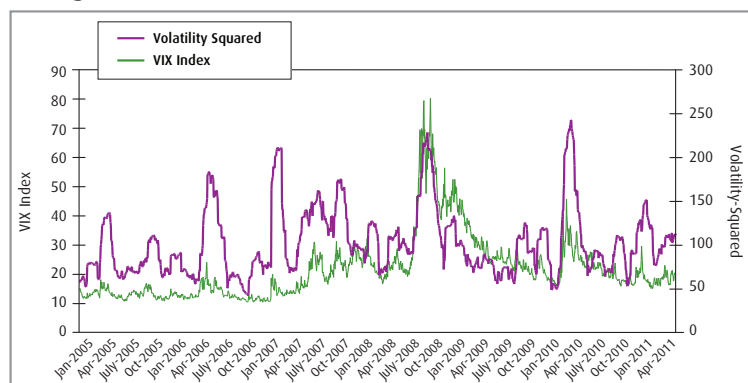
plans a common occurrence in 2011. This ongoing imbalance between the positives and negatives within the market place has been a large part of the reason markets have been so volatile, as evidenced by the realized volatility in the two-year U.S. Treasury yield.

“Risk-On, Risk-Off Trade” Becoming More Volatile



Source: BMO Asset Management Inc., Bloomberg

A Volatile VIX Suggests Markets Are Very Reactive of Negative Headlines



Source: BMO Asset Management Inc., Bloomberg

Asset Selection Becoming More Critical

During the credit crisis in 2008, many assets were selling at a discount to their intrinsic value, as investors demanded liquidity. Coming off the market bottom, investors that had exposure to risk assets were well ahead of the game, as investors ploughing back into the market led that discount caused by the need for liquidity to dissipate, and assets to move towards their intrinsic value. In fact, market exposure rather than asset selection was more critical in driving portfolio returns in 2009 and a large part of 2010. However, with markets having further normalized, correlations between assets further declining and much of the easier money from the liquidity discount gone, asset selection should be the key driver in portfolio alpha going forward. Furthermore, as we have highlighted in the past, as markets have now become leveraging and deleveraging cycles rather than traditional boom-bust cycles, risk-allocation should be accompanied with asset-allocation in a portfolio construction process. For further information on risk-allocation, please see our *Portfolio Construction 2.0: Risk Allocation* whitepaper.

Lowering Volatility and Increasing Yield

As Canadian investors, given the makeup of our economy, the bulk of our portfolios naturally reside in cyclical areas. Several months ago, the CME Group Inc. raised margin requirements on a number of contracts, including gasoline and silver, which could potentially lead to more commodity volatility as quick gains could be met with further margin requirement

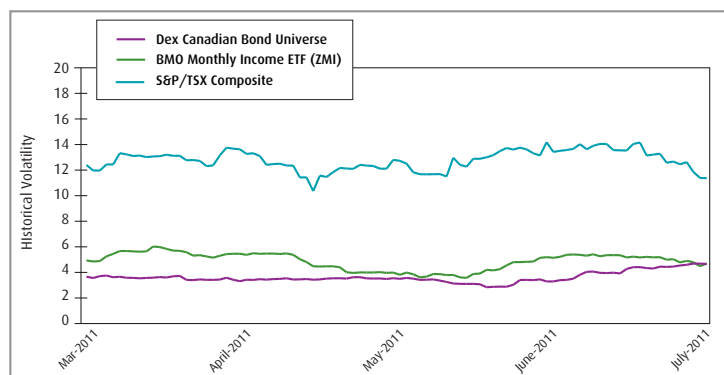
hikes. Commodity volatility, which we expected and noted in our *2011 Outlook Report* in January, will have a significant impact on the Canadian equity markets.

As it has been empirically proven that asset allocation rather than security selection drives portfolio volatility, portfolio construction should be the paramount concern for every investor. The strategy that we highlighted coming into the new year, which we continue to recommend, is offsetting non-traditional fixed income risk with traditional fixed income (especially of short-duration) and lower equity beta. **The BMO Monthly Income ETF (ZMI)** is an efficient way for investors to access many of the areas we highlighted as an investment strategy. Furthermore, as this ETF accesses areas not typically found in an average Canadian portfolio such as Canadian utilities, U.S. high yield bonds and Emerging Market debt, it can further improve a portfolio's risk/return profile. This ETF may be of consideration for those investors that want to increase yield while lowering portfolio volatility, as it is yield focused and has a realized volatility level much lower than that of the *S&P/TSX Composite Index*.

Potential Investment Opportunity:

- **The BMO Monthly Income ETF (ZMI)**

ZMI: Low Volatility Equity and Bond Exposure



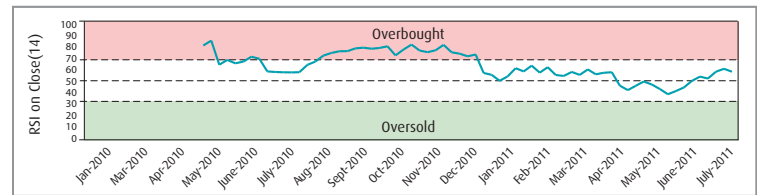
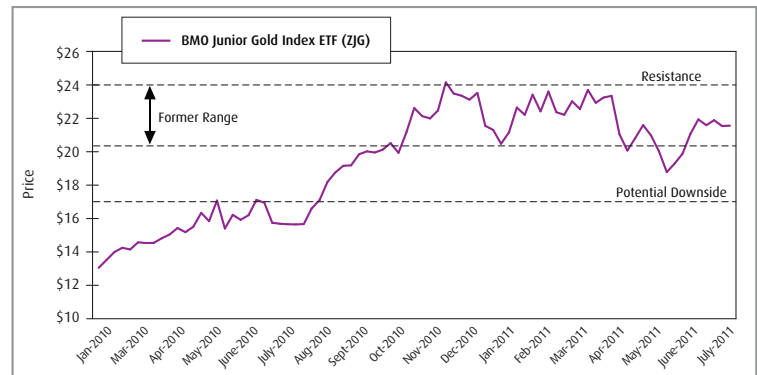
Source: BMO Asset Management Inc., Bloomberg (Historical Volatility measured as 30-Day Realized Volatility)

Gold Season

Gold prices reached an all time high of US \$1,624.07/ounce in the last several weeks as the deadlock on whether or not to raise the U.S. debt ceiling and the European sovereign debt issues has been a major driver in its recent rise. Should the U.S. default on its debt payments, rating agencies would downgrade the U.S., potentially resulting in extreme negative ramifications on the entire global financial system. U.S. Treasuries, despite the country's uncontrolled debt levels, are still recognized as a "safe-haven" and largely held by many central banks across the world. Furthermore, many funds are mandated to invest in bonds above a certain credit rating; therefore a rating downgrade could potentially lead to mass selling. However, with the ongoing sovereign debt issues in Europe, the euro is a far cry from a substitute for the U.S. dollar, and issued debt from other countries is not adequate to soak up the potential switch. Despite the gold standard being dropped decades ago, bullion has become recognized as an alternative currency used as a hedge against fiat money as a result.

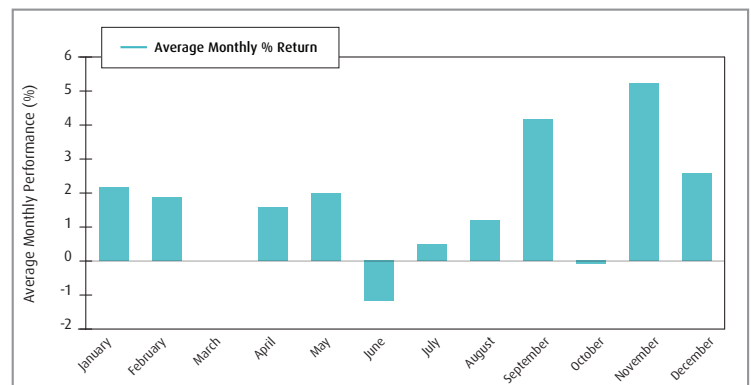
We would like to stress that gold bullion and gold related equities are not one in the same. The risk profile between the two can be extremely different at times. As highlighted in our July 5th Trade Opportunities report entitled ***Bullion and Gold Equity Divergence***, gold bullion gained between the period of May 5 to July 1, whereas gold equities fell. Although gold equities have a tendency to lead gold itself, we believe in this case, the divergence of the gold bullion to gold stocks pair ratio (the "Ratio") was driven by equity market risk. Since that report, where we recommended the ***BMO Junior Gold Index ETF (ZJG)*** to play a potential convergence of the Ratio to its 52-week MA, ZJG has gained 8.4% compared to gold bullion's 6.3% gain (in C\$) over the same time period. As we view \$24 as ZJG's prior resistance level, we would be closely watching how it reacts around that price. Whereas we recommended using a 10% stop limit below its entry price for those readers who acted quickly, we would now be instead using a progressive stop, raising the stop limit to 5% below its current trading price to protect profits already made. By doing so, investors can mitigate their downside while keeping the upside potential.

Use a Progressive Stop-Limit to Protect Profits



Source: BMO Asset Management Inc., Thompson-Reuters (Return numbers based on weekly price data)

Gold Bullion Has Historically Been Stronger in Second Half



Source: BMO Asset Management Inc., Bloomberg

Weak Greenback Favours Multinationals

The major equity allocation call we made coming into the new year was paring back emerging market equity exposure in favour of U.S. equities. Given major emerging markets such as China and India are focused on taming inflation, we believe this will continue to cause headwinds for the equity markets of developing economies. With the People's Republic recently reporting CPI at 6.8%, a three-year high, we expect

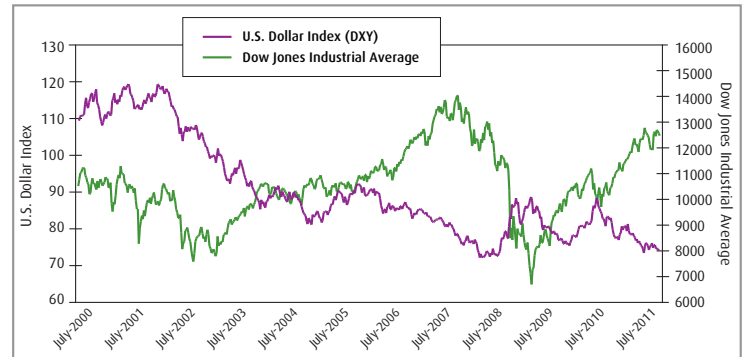
further monetary tightening to come; particularly considering its recent GDP number came in at 9.6%, considerably higher than its soft target of 7% that was verbally mentioned earlier in 2011 by Premier Wen Jiabao. The ongoing concerns of Chinese reverse take-overs (RTO'S) may also lead some investors to decrease their exposure to China. Although we remain bullish on emerging market economies over the long-run, we continue to be less positive of their equity markets for the time being.

Many U.S. firms on the other hand remain very healthy. Despite the ailing public sector, the American private sector remains solid with high cash levels. We continue to prefer larger multi-national companies, as a growing portion of their revenues are derived from non-U.S. countries and the growing middle class in emerging market economies. In addition, we expect the U.S. dollar to be in a secular decline, regardless of the decision on the U.S. debt ceiling. Since some of these multinationals have costs in U.S. dollar but revenues in other currencies, this should further assist larger U.S. blue-chip companies to improve their bottom line.

Potential Investment Opportunity:

- **BMO Dow Jones Industrial Average Hedged to CAD Index ETF (ZDJ)**

Multinationals Perform Well as U.S. Dollar Weakens



Despite the lack of consistent trends in asset markets, one market characteristic that has become reliable has been volatility and frequent sentiment changes. We unfortunately see this condition persisting for much of the second half of 2011 as we do not expect much of this uncertainty to be resolved in the near future. The European sovereign debt issues look far from over and with an aging demographic placing further strain on its balance sheet through social security programs, this will place further strain on the U.S.'s debt position. In the coming months, investors will likely see sharp rallies and sell-offs. As a result, rather than trying to trade momentum, which has been successful in recent years, slow and steady should win the race as investors focus on lower volatility and higher yielding strategies to mitigate constant market sentiment changes.

For more information on BMO ETFs, please visit our website bmo.com/etfs or contact your financial advisor.

To be added to the distribution list for our Monthly Strategy Report and Trade Opportunities Report, please visit our homepage at bmo.com/etfs to subscribe or email alfred.lee@bmo.com with title: "Add to distribution list."

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